

case study

NCT GMBH

Weidenhammer Packungen GmbH & Co KG is considered one of the world's leading manufacturers of single faced corrugated board products. For more than 15 years, Weidenhammer has been managing IT processes on AS/400 systems.

When they needed ultimate protection for their business critical information, they turned to NCT and the *noMAX solution.



THE WEAK SPOT

High Availability had become a non-negotiable requirement for the company Weidenhammer, and they went searching for a solution.

Production times had been increasing steadily, extending to weekends and after normal business hours while at the same time the integration of data processing was clashing with the core manufacturing processes. The timeframe for data back-up and maintenance was being squeezed into a smaller and smaller window.

Data Centre Manager Alexander May, overseeing three AS/400 systems and a number of supporting installations had to find a resolution to this problem, without incurring any downtime. 'Our aim was to run a continuous operation,' he says.

THE DECISION

Alexander and the team at Weidenhammer conducted a market survey of all the High Availability offerings in the iSeries AS/400 market. After a number of demonstrations, proposals and presentations, *noMAX, from Maximum Availability proved to be the optimal solution. A contributing factor to Alexander's decision was that the German *noMAX partner, NCT GmbH and the *noMAX product itself, fitted neatly with Weidenhammer's processes and technology. The other key factor was the fact that *noMAX ensures no downtime, scheduled or unscheduled, on the iSeries and guarantees a smooth 24-hour operation.

INSTALLATION, INTEGRATION, EXECUTION

In May 2004 the testing installation process was begun. Implementation and training, carried out by on-site NCT technicians took no more than three days. The whole process was fast and seamless, something that Alexander May was extremely impressed with.

"*noMAX and NCT totally met all our objectives. *noMAX is perfectly suited to our processes and systems, its functioning is clear, quick and simple to operate."

Alexander May, Data Centre Manager, Weidenhammer GmbH & Co.

Any questions the Weidenhammer staff had were dealt with quickly and effectively, either by the on-site NCT personnel or by telephone and remote maintenance from Maximum Availability in New Zealand, the company who created the *noMAX suite of products.

The *noMAX solution has been running successfully since July 2004 at Weidenhammer, ensuring the company has a secure, complete and reliable replication environment. As far as the company is concerned the systems are optimally productive, all the data mirrors perfectly and service and maintenance have been faultless.



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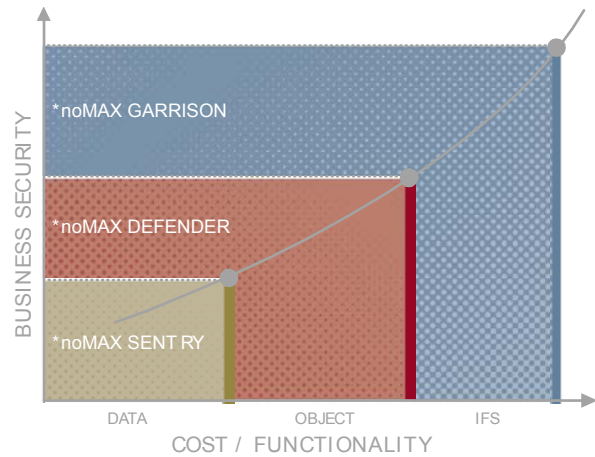
CONCLUSION

Weidenhammer GmbH got, with the *noMAX solution, exactly what they set out to achieve: a High Availability solution that runs non-stop, uninterrupted and works seamlessly with their operation and systems. In the instance of any IT failure, *noMAX ensures the complete preservation of data, and operates with an efficiency and speed that Alexander says competitors simply couldn't match.

With four different locations and more than 700 staff, it was vital that Weidenhammer found an HA solution that worked seamlessly across their entire operation. According to Alexander May, *noMAX delivers exactly that.

We decided on *noMAX because the product advantages convinced us."

*noMAX – ALL THE SECURITY YOU NEED



Comprehensive and secure High Availability/ Disaster Recovery solutions have long been the luxury of large corporations with extensive budgets. The *noMAX Suite of Products changes all that by introducing fast, scalable and cost-effective real-time replication solutions that meet the requirements of your operation, whatever its size and scope.

From the effective, low cost *noMAX sentry to the fully enhanced *noMAX garrison we deliver secure, reliable protection for your critical business information.

FOR MORE INFORMATION

Find out for yourself how *noMAX works in your business environment. Whether you trial or purchase, you will have our full support and service. Guaranteed.

- + Assess if *noMAX is suitable for your business by booking a personal online demonstration by a *noMAX technician.
- + Run a 30-day free trial of *noMAX to see how it meets your particular business requirements.
- + Purchase, implement and run *noMAX in your live environment and do so with the full confidence of our *noMAX warranty.

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*noMAX ACCREDITATIONS



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