

ATLAS CONSULTING

TRUSTED HA/DR EXPERTISE MEETS MAXAVA INNOVATION



“When you trust the people behind the solution, the decision to build your HA/DR strategy with them comes naturally.”

Who is Atlas Consulting

Atlas Consulting has been active in the IBM midrange space since the 1990s. Over the years, the company has evolved into a trusted specialist in IBM i administration, security, backup and recovery, high availability, platform modernization, cloud migration, and RPG application redevelopment using low-code technologies. In recent years, Atlas has sharpened its focus on IBM i high availability and backup and recovery, supporting a wide range of international enterprises across EMEA and Asia.

Their customers span industries where IBM i availability and performance are mission-critical, including manufacturing, finance, and insurance. Many of these organizations operate 24/7, meaning even brief periods of planned or unplanned downtime can disrupt essential business processes. For them, a dependable HA/DR solution isn't optional, it's foundational to operational continuity.

Why Atlas Consulting Chose Maxava

Atlas Consulting's introduction to Maxava wasn't just about discovering an impressive piece of technology; it was about reconnecting with a team they already trusted. Their long-standing relationship with the people behind Maxava made the decision to adopt the solution straightforward.

“Before Maxava entered the market, we had worked with

various HA solutions. When Maxava came with the familiar team we trusted, we immediately embraced the partnership.”

What impressed Atlas most was how Maxava HA blends strong technical fundamentals with practical, customer-centric design. The modern GUI makes daily administration and oversight straightforward. Replication is fast and reliable without demanding excessive CPU or disk resources. And Maxava's advanced self-healing capabilities significantly reduce the need for manual intervention. To Atlas, it was a solution that “just works”, one they felt confident recommending to any customer.

Delivering Value to Customers

By integrating Maxava HA into its portfolio, Atlas Consulting has been able to strengthen its value proposition and enhance customer satisfaction. Clients appreciate having access to a high-performance HA/DR solution that is not only robust but also fairly priced. The stability of Maxava's technology reduces support requirements, enabling Atlas to maintain smooth operations after deployments.

Migrations and transitions from older solutions or other IBM i tools are faster, easier, and lower risk, even for customers operating around the clock. This reliability has helped reinforce Atlas's reputation as a trusted provider capable of delivering seamless, low-impact HA/DR implementations.

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Implementation & Partner Support

The experience of deploying Maxava HA has been consistently positive for Atlas. The installation process is straightforward, supported by an intuitive GUI that simplifies setup. Maxava's documentation and training resources are clear and comprehensive, ensuring the Atlas team can skill up quickly.

Equally important is the partnership support. Maxava's sales and technical specialists respond quickly and effectively, enabling Atlas to remain focused on customer outcomes. Early customer feedback has been encouraging, especially praise for the smoothness of migrations and the uninterrupted replication that is essential for organizations that cannot tolerate downtime, even during maintenance or system upgrades.

Business Impact & Looking Ahead

Working with Maxava has produced tangible business benefits for Atlas Consulting. The partnership has helped them win new HA/DR customers, including some who previously used competitive solutions. The reliability of Maxava HA has strengthened customer trust and allowed Atlas to deliver the business continuity that clients increasingly demand.

As more organizations move toward cloud adoption, modernized applications, and new hardware platforms, Atlas sees Maxava as a core part of its strategy. The two companies complement each other well, Maxava with its HA/DR innovation, and Atlas with its expertise in monitoring, administration, and long-term platform management.

One customer summarized the impact of Maxava HA succinctly:

"Maxava HA has given us peace of mind. We know our systems are always protected, and we can focus on running our business instead of worrying about downtime."

Why This Partnership Works

The strength of the relationship between Atlas Consulting and Maxava comes down to trust, shared values, and a mutual commitment to customer success. Atlas brings decades of deep IBM i experience and close customer relationships. Maxava brings powerful, reliable, and fairly priced HA/DR technology. Together, they provide businesses with practical, dependable solutions that safeguard operations and ensure true business continuity.